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## **EXCELLENT OPPORTUNITY** TO ASSOCIATE WITH THE LEADER

## REGIONAL MARKETING MANAGER / BTL MANAGER

Location

Delhi, Navi Mumbai, Meerut, Karnal, Ahmedabad, Nagpur, Jaipur, Aurangabad

**Essential Qualification** Preferred Qualification

: Graduation (Regular) MBA / PGDM - Marketing

Experience

2+ year in Marketing

(Sales experience is not considerable)

22 - 35 years

## Skill Set:

Age

- Plan and execute BTL activities and support branches of the allocated region to ensure that branches achieve their monthly and quarterly business targets
- Coordination with branches and vendors for effective BTL activities, engage staff for quality leads, and monitor for misreporting at the agency level
- Visit each branch quarterly to assess issues, branding, collateral use, and competition, enabling them to plan targeted marketing initiatives for each branch
- Ensure effective branch branding with well-placed Glow Sign Boards and sufficient merchandise, focusing on optimal utilization to drive business impact and minimize waste
- Prepare a report on opportunities for new branches and create a marketing plan to raise awareness and drive foot traffic and conversions in the catchment area

Interested candidates may forward their CVs to the email id below:



hrdelhi4@muthootgroup.com

Last Date of Application: Open until we find the right candidate

A Muthoot M George Enterprise